# THE ISLAND TEA AND COFFEE CO.

FRESHLY ROASTED COFFEE & CATERING EQUIPMENT
MACHINE SERVICING, SALES & RENTAL
ECO & BIO VEGWARE CATERING DISPOSABLES



### **COFFEE SERVICES**

### FROM THE ISLAND TEA & COFFEE CO.

With more than 35 years of experience in the coffee industry, The Island Tea & Coffee Co. are known for our freshly roasted single-origin coffees, roasted on our site based in Rookley on the Isle of Wight.

Our clients are remarkably diverse: from cafés, pubs and restaurants to attractions, hotels and offices. Spanning across private and public sectors. We help them grow, sustain and transform. Whatever it takes to support their coffee requirements.



#### **CONTACT US**



Pritchett's Way, Rookley, Isle Of Wight



01983 721100



islandteaandcoffee.co.uk



### PROVISION OF COFFEE

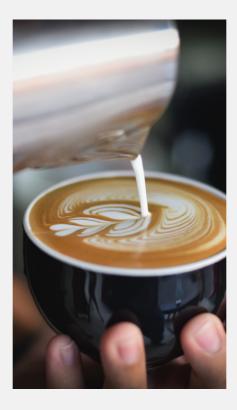
### FROM THE ISLAND TEA & COFFEE CO.

All of our freshly roasted coffee is developed and created in Rookley, on the Isle of Wight. Each machine in our roastery has the capacity to produce over 50 tonnes of coffee per year, and our team of 18 allow us to constantly exceed our customer's expectations both on taste and on service.

In 2019 we achieved the SALSA food safety accreditation. This means we operate to the highest industry standards and excel in various parts of our operation. This ethos is reflected in our client relationships too, with our in-house food safety lead collaborating with you and sharing their knowledge.

We are also members of the British Coffee Association (BCA), which represents, promotes and supports all aspects of the UK coffee trade and industry. Together we steer government legislation and promote a balanced view of coffee among consumers and policymakers.







### FRESHLY ROASTED

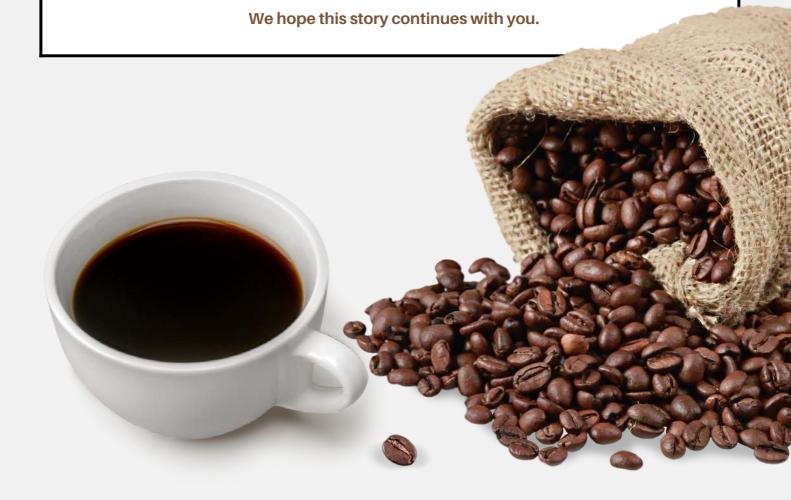
### **COFFEE BEANS**

We bring out character from every bean, allowing unique flavours to develop. Raw beans arrive from all across the world, and we ensure they are fairly sourced, positively impacting global farming communities.

Our Master Roaster controls the roasting in our state-of-the-art facility. Carefully adjusting the process, to extract exact flavours our customers love. Each bag of coffee is filled by hand, into sustainable packaging.

The planet is important to us, and we continue to improve, minimising our impact. The Island Tea and Coffee Co. serves thousands of customers across the UK. From offices and cafés, to hospitals and homes.

Our passion is creating a bean-to-cup supply chain, exceeding expectations every time. Each coffee bag that leaves our roastery has its own origins and story.



### **SERVICE & REPAIR**

#### OF MACHINES

#### **CUSTOMER CARE**

We know how important it is to keep serving coffee to your customers. It impacts customer happiness & experience, your reputation and feedback, operational efficiency and business margin.

It can be incredibly annoying, frustrating and downright disappointing if your coffee machine has a hiccup or an issue that you don't know how to solve. Sometimes it just needs a little TLC, and sometimes it needs a little bit more attention, which is why we offer the most responsive service plan we know of.

#### **OUR TEAM**

We have a team of highly skilled engineers to help fix any tricky issues. Our team initially try and resolve issues on the phone, but should the need arise, we will come to your site to ensure a repair or replacement in 24 hours.



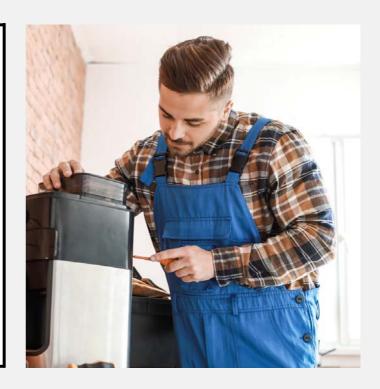
### **SERVICE & REPAIR**

### OF MACHINES

#### **TIMING**

During office hours we typically offer a same working day response time to any of your sites, with our engineers carrying common parts to address most needs.

Should it require a little more attention, we can offer a replacement.



COST PER HOUR: £55 + VAT

COST PER CALL OUT: £25 + VAT



### ORIGIN OF OUR BEANS

#### VARIETY OF COFFEE FROM AROUND THE WORLD



#### FRESHLY ROASTED BRAZILLAN ARABICA

These beans have been dried in the cherry, then milled to separate. This gives them a medium body, with light citrus notes and a soft acidity.



#### FRESHLY ROASTED COLOMBIAN ARABICA

Medium-bodied with rich acidity with a clean and sweet aftertaste. From the Huila region which is characterised by its fertile valley and snow-capped volcanoes, perfect conditions to produce exquisite flavours.



#### FRESHLY ROASTED COSTA RICAN ARABICA

With smooth chocolate notes. This coffee type represents the classic, clean, Central American cup. Great as an espresso or double ristretto.



#### FRESHLY ROASTED CONGO KIVU ARABICA

Grown in the shadows of the 2 active volcanoes in the Kirunga mountains. As a light roast, this coffee is bright and lively with a tart apple finish and hints of rich chocolate throughout.



#### FRESHLY ROASTED INDIAN ARABICA

Heavy bodied and dry with a chocolatey aroma and notes of spice. Harvested coffee seeds are exposed to the monsoon rain and winds for a period of about 3 - 4 months, causing the beans to swell and lose the original acidity.



#### **TRAINING**

Our training opportunities are unlike most others, there are not many places where your team can see how the bean gets roasted, and then follow that through to learning how to create a drink on an espresso machine.

#### LEARN ABOUT OUR COFFEE

We offer our customers two opportunities for training. The first is a roast and coffee knowledge course, this will help your team know the journey from green bean to cup. It will also help them see the excitement and passion that we have in our product.

#### **BARISTA TRAINING**

The second level is barista training, this can follow on from the first if based on our site in Rookley, or can be run with individuals in your business as and when the need arises.

### **RECENTLY ADDED**

THE COFFEE CART

We are proud to introduce our new state-of-the-art coffee cart, which can be hired for exhibitions and events.

Call 01983 721100 for more information



### FRESHLY ROASTED

### **COFFEE BEANS**



### FRESHLY ROASTED RETAIL COFFEE, (200G BAGS)

We supply outlets with a retail/gift 200g bags of coffee, including a growing number of Morrisons stores. We find that outlets serving great coffee get asked about where customers can buy it for themselves, particularly as a gift, and this is a great way of increasing add-on sales. Retail bags come ready for sale on POS systems, and can be custom branded if required.

£3.75 / BAG

### FRESHLY ROASTED (1KG BAGS)

We supply businesses with 1kg bags of coffee across the Isle of Wight & Hampshire. The coffee is freshly roasted before delivery.

This provides a consistent, great taste for your customers and supports our coffee machine supply & maintenance packages.

£14.95 / BAG



#### **FIVE COUNTRIES OF ORIGIN RANGE**

Choose from beans or ground coffee













### ITC INSTANT COFFEE, PER 500G TIN

Our premium quality freeze-dried instant coffee is made from a selection of the finest Brazilian coffee beans, roasted ground and processed to preserve its full natural flavour.

£15.49

### YOUR LOGO & BRANDING WITH US, SINGLE ORIGIN COFFEE BEANS

To personalise your coffee, for retail sales by the bag to sell, or to showcase to give a more personalised experience to your customers onsite. Design your own coffee labelling or we can do this for you.

PRICE PER 1KG: £14.95 / 200G: £3.75



### INTRODUCING SWEETBIRD SYRUPS

With over 50 delicious syrups in six varieties: Classic, Creative, Fruit, Iced Tea, Lemonade and Sugar-free, there is a syrup for every customer and season.



#### **WATER COOLER MACHINES**

Rent from £11.26+VAT per month or purchase for £240+VAT (includes delivery and setup).

Bottled water from £6.49+VAT



£199

### **CONTEMPO 2 GROUP**

#### **ESPRESSO MACHINE**

- 1 to 3 groups available
- British made
- Electronically controlled
- Automatic group cleaning cycle (electronic)
- Top-quality copper boiler heated by multiple looped elements
- Pressure controlled by a triple contact pressure switch

#### **Purchase**

Semi-automatic £2,282 + VAT Electronic £2,728 + VAT

Including 1 year warranty
All ingredients provided by us



### **NECTA KALEA**

#### FRESH BEAN TO CUP COFFEE

- 9 / 12 / 16oz cup size
- Fresh milk = great taste
- Touch screen operation
- Beans ground on demand
- · Consistent drinks
- Simple cleaning process
- Minimal training needed
- Purchase: £6,244 + VAT

Ingredients cost just 10p per cup!

Including 1 year warranty
All ingredients provided by us



### **KREA PRIME**

#### FRESH BEAN TO CUP COFFEE

- Either 9 or 12 oz Drink
- Touch Button
- Easy to Use
- Decaf Option
- Rental £178.53 Per Month Minimum 12 months
- Purchase: £3,160 + VAT



#### Ingredients cost just 10p per cup!

3 years parts only warranty All ingredients on rental must be bought exclusively from us



### **KORO PRIME**

FRESH BEAN TO CUP COFFEE

- Small form factor for when space is an issue
- Range of coffee and chocolate drinks available
- Sleek modern design.
- 8 touch-sensitive buttons.
- LED backlights.
- Purchase:
   £2,080 + VAT

Including 3 year warranty
All ingredients provided by us

Ingredients cost just 10p per cup!

### **KREA TOUCH**

#### FRESH BEAN TO CUP COFFEE

- 9/12/16oz cup size
- Touch screen operation
- Beans ground on demand
- Consistent drinks
- Minimal training needed
- Rent: £216.66 Per Month, minimum 12-month term
- Purchase: £3,600 + VAT



Including 3 year warranty
All ingredients provided by us



### **AVAILABLE TO BUY AND LEASE**

**SERVICING:** We service your machine on an annual basis, along with 2 filter changes per year (included with rentals).

**FAULTS:** Our local engineers cost less than you might think and as we're local they can get to you sooner. Just £25 + VAT per call-out and £55 + VAT per hour.

**TRAINING:** Initial training on using and cleaning the machine is included. Cleaning video guides are also available.

**DRINKS IN AUTOMATICS:** Cappuccino, coffee (black), coffee (white), espresso, latte, mocha, hot chocolate (milk or water) and hot water for tea (at 92-95°C).











### FILTER COFFEE MACHINE

- Available to rent for short periods
- Free when you buy our filter coffee
- Easy to use and fast service
- Ideal for weddings, church halls, coffee mornings, and meetings
- Available to buy for £139 + VAT
- Machine might vary from picture shown

### **GUIDANCE PRICING**

### **ENQUIRE FOR MORE INFORMATION**

VARIANT CODE	DESCRIPTION	PRICE (£ + VAT)
ROAST/SINGLEORIGI N/BRAZIL/1KG	Freshly Roasted Brazil Natural (NY 2/3 MTGB FC) Per 1kg	14.95
ROAST/SINGLEORIGI N/BRAZIL/200G	Freshly Roasted Brazil Natural Per 200g - MOQ of 5 x 200g	3.75
ROAST/SINGLEORIGI N/BRAZIL/200G/GRO UND	Freshly Roasted Brazil Natural Per 200g - MOQ of 5 x 200g - GROUND	3.75
ITC/1792	ITC Pure Natural "Freshwater" 18.9 Litre	6.49
ITC/0682	Wooden Tea Stirrers 5 ½ inch per 1000	3.25
ITC/3303	Milfresh Superior Granulated Skimmed Milk 10 x 500g per case	58.18
ITC/0106	ITC Colombian Freeze-Dried Coffee Per 500g Tin	15.49
ITC/0045	ITC Blue Mountain Blend II 50 x 1 Jug Sachets (56g)	71.31
ITC/0278	Island Tea and Coffee White Sugar Sachets 1000 (ISL026)	8.99
ITC/0172	Dispense Mix Galaxy Luxury Hot Chocolate 10 x 750g	74.00
ITC/0175	Carisbrooke Teabags 1-Cup 2 x 1100	49.95
ITC/9835	TWININGS EARL GREY ENVELOPED 6 X 50	35.16
ITC/0190	TWININGS PURE GREEN TEA ENVELOPED 12 X 20	35.48
ITC/0219	TWININGS ENGLISH BREAKFAST TEA STRING & TAGGED 6 X 100	55.18

### **GUIDANCE PRICING**

### **ENQUIRE FOR MORE INFORMATION**

VARIANT CODE	DESCRIPTION	PRICE (£ + VAT)
ITC/0279	Island Tea and Coffee Brown Sugar Sachets 1000 (ISL027)	8.99
ITC/9848	Sweetbird Vanilla Syrup 1 Litre	8.39
ITC/9838	Sweetbird Caramel Syrup 1 Litre	8.39
ITC/9845	Sweetbird Spiced Pumpkin Syrup 1 Litre	8.39

### **ROASTING PROCESS**

WITH MIKE TOWNSEND



Our master roaster, Mike Townsend, would be happy to talk to you about the roasting process.

As a business, you can even experience a coffee roasting for free!

Feel free to enquire for more information. Call us on 01983 721100.

### **OUR ROAST ROOM**

Each coffee bag that comes into our roastery has its **own story** and **origins**.

Our master roaster uses his knowledge and skill to craft a product that's consistently enjoyed by Isle of Wight businesses. We take great quality arabica coffee and hand roast it to allow more of the beans characteristics to develop.

By controlling the roast process we can ensure that we develop the exact flavours that our local customers know and love.









We can even provide your business with a custom blend using flavours specifically to match your customers or staff's requirements.







Vegware are the global specialist in plant-based compostable food service packaging. Its plant-based catering disposables are made from plants, not plastics, using renewable, lower carbon or recycled materials and can all be composted with food waste where accepted.

We are proud to be supplying various products from Vegware, including hot drink cups, cold cups, takeaway boxes, cutlery, napkins and more.

We also offer bespoke printed disposable cups (with your branding on).



## OUR BRANDING SERVICES

We offer a large selection of different branding services for businesses such as: pavement stands, swing signs, window displays, signage, stickers, advertising boards, and banners.













### And much more...

For more information feel free to contact us.



01983 721100



islandteaandcoffee.co.uk

### **OUR ECO JOURNEY**

The environment is a key part of our ethos, reflected not only in ethically sourced coffee beans but also in our production.

This starts with our master roaster hand roasting great quality Arabica coffee beans to allow more of the characteristics of the beans to develop. Using coffee roasting machines with short prep times powered by the 77 solar panels on the roof of our offices and warehouse complex.



Once ready, orders are then delivered by our growing fleet of electric vans. Something very important to us, our suppliers, our customers, and an island designated as a UNESCO Biosphere Reserve.





